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Parwez Alam County Administrator Leon County Board of County Commissioners 301 S. Monroe Street Tallahassee, Fl. 32304

Dear Sir,

This letter is confirm in writing, previous discussions regarding the current Leon County contract with Sprint for the rental of the existing E911 system in use at the PSAP's within the County.

The Country has requested a 6 month extension of the contract which is due to expire in December 2004.

The existing contract was comprised of primarily four componenets: equipment rental, maintenance, ALI database and E911 network.

When Leon County entered into the current rental agreement Telimagine was used in developing the equipment rental pricing. Per the agreement, Sprint had the right to assign interest in the equipment to a third party, in this case Telimagine, which it did. This is very similar to a mortgage being funded and then the mortgage being sold.

On Sprint's behalf, I can <u>attest to our continued support of the equipment</u>, <u>database</u>, <u>and network</u> for however long the county needs the extension of the current system equipment and network configuration. We will continue to <u>support it at the contracted monthly rate</u> once the current contract expires.

Sprint has notified Telimagine of our desire to grant this request. To date they have not agreed to the extension request. Since they have an interest in the equipment we can not make a formal commitment on their behalf for the extension of the equipment rental agreement.

Telimagine is requesting a 36 month renewal and though we have tried in earnest and continue to do so, we have not been successful in our efforts for a 6 month extension.





We can/will continue to try to arrive at the desired 6 month extension on behalf of Leon. It is my understanding that Telimagine has already attempted to negotiate some type of agreement with Leon County directly. Leon County can also try to work out a 6 month equipment agreement with Telimagine on its own. As stated earlier Sprint will continue to provide support of the equipment, network, and database until the new system is brought online.

Everyone here at Sprint realizes that considering the replacement of an E911 system and determining the best course of action to take can be a challenge. I want to commend the County on the due diligence that they are practicing during this period as well as make sure that they know that they contact anyone here at Sprint if they ever need assistance.

Working together in good faith will ensure that needs of County, their residents, as well as our customers, are always met and exceeded.

If you should have any questions regarding this letter or any other issue with respect to the 911 system please do not hesitate to contact me and I will assist however possible.

Sincerely,

Stephen Fullerton Account Exec. Public Safety Sales

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